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Your connection
to knowledge, resources and networking

WEBINAR

Wednesdays



2012 Schedule

January 18, 2012

Selling Blue Elephants:
Client Marketing, Retention and Loyalty (LI)

February 22, 2012

Employee Handbooks
For Law Firms – Careful, Careful! (HR)**

March 21, 2012

The Art of Active Listening (CM)*

April 18, 2012

The Role of Legal Administrators in
Legal Project Management – Unprecedented
Opportunities & Current Challenges (LI)*

May 16, 2012

Safe Stress! (CM)*

June 20, 2012

Technology Management:
The Good, the Bad and the Ugly (IT)**

July 18, 2012

Change Leadership: A Boot Camp to
Drive Organizational Change (OD)**

August 15, 2012

Records Management:
The Bermuda Triangle (LI)*

September 19, 2012

Of Foxes, Hedgehogs and
Law Firm Profitability (FM)*

October 17, 2012

Marketing on a Shoestring Budget (LI)*

November 14, 2012 (2nd week of November)

Dealing with Substance Abuse
in the Workplace (HR)*

* 60 minutes

** 120 minutes