

| | | 2019/2020 | | | 2018/2019 | | |
|-------------------------------------------------------------|----------------------|----------------------|-------------------------|----------------------|----------------------|-----------------------------|--|
| | | Mar. 31/19 | Nov 29/19 | | Mar. 31/18 | Mar. 31/19 | |
| Closing Operating Bank Balance | | 41,267.41 | 61,536.03 | | (7,027.82) | 41,267.41 | |
| Opening Savings Account Balance | | 37,093.30 | 37,093.30 | | 36,565.85 | 37,093.33 | |
| | | <u>98,629.33</u> | | | <u>78,360.74</u> | | |
| GL Acct. | Budget | Actual | Over/Under(-) Budget | Budget | Actual | Over/Under(-) Budget | |
| Membership Fees 4100 | \$ 22,320.00 | \$ 25,354.00 | 3,034.00 | \$ 20,000.00 | \$ 23,320.00 | 3,320.00 | |
| Business Partner Sponsorship 4110 | \$ 81,000.00 | \$ 64,675.00 | -16,325.00 | \$ 72,000.00 | \$ 88,165.00 | 16,165.00 | |
| BP pymts rec'd previous year | \$ (8,000.00) | | | | | | |
| Salary Survey 4120 | \$ 12,000.00 | \$ 13,935.00 | 1,935.00 | \$ 12,000.00 | \$ 13,300.00 | 1,300.00 | |
| Golf Tournament 4130 | | | | | | | |
| Interest 4170 | \$ 180.00 | \$ 0.46 | -179.54 | \$ 200.00 | \$ 183.39 | -16.61 | |
| Guest Fees 4160 | | \$ 945.00 | 945.00 | | | | |
| Cancellation Fees 4180 | | \$ 95.00 | 95.00 | | \$ 895.00 | 895.00 | |
| Miscellaneous Income 4190 | | \$ 840.00 | 840.00 | | | | |
| CALA Conference Recovered 4200 | | \$ 5,600.00 | \$ 5,600.00 | | | | |
| TOTAL REVENUE | \$ 107,500.00 | \$ 111,444.46 | | \$ 104,200.00 | \$ 125,863.39 | 21,663.39 | |
| TOTAL CASH and REVENUE | \$ 185,860.71 | \$ 189,805.17 | | \$ 133,738.03 | \$ 125,863.39 | | |
| | | | Over(-)/Under Budget | | | Over(-) /Under Budget | |
| Bank Charges/Interest 5050 | \$ 160.00 | \$ 39.50 | \$ 120.50 | \$ 150.00 | \$ 154.52 | \$ (4.52) | |
| Square Merchant Fees 5060 | \$ 250.00 | \$ 419.79 | \$ (169.79) | | \$ 102.45 | | |
| Educational/Business Meetings 5100 | \$ 6,000.00 | \$ 5,319.89 | \$ 680.11 | \$ 6,000.00 | \$ 4,580.74 | \$ 1,419.26 | |
| Fall Networking Event, Happy Hours (Some members only) 5120 | \$ 5,000.00 | \$ 1,767.64 | \$ 3,232.36 | \$ 4,000.00 | \$ 2,813.40 | \$ 1,186.60 | |
| AGM (Prior Year) 5105 | \$ 3,700.00 | \$ 3,608.82 | \$ 91.18 | \$ 3,240.00 | \$ 3,240.37 | \$ (0.37) | |
| Office Expense (software, postage, courier) 5110 | \$ 900.00 | | \$ 900.00 | \$ 900.00 | \$ 835.67 | \$ 64.33 | |
| ALA Conference - Travel and Registration 5130 | \$ 10,000.00 | \$ 7,504.47 | \$ 2,495.53 | \$ 8,000.00 | \$ 10,343.18 | \$ (2,343.18) | |
| Law Firm Leaders Lunch 5140 | \$ 7,300.00 | | \$ 7,300.00 | \$ 7,000.00 | \$ 7,322.92 | \$ (322.92) | |
| Golf Tournament 5150 | \$ 15,300.00 | \$ 16,324.55 | \$ (1,024.55) | \$ 14,000.00 | \$ 15,260.04 | \$ (1,260.04) | |
| Golf Tournament Recovery 5150 | \$ (6,000.00) | \$ (5,055.00) | \$ (945.00) | \$ (5,000.00) | \$ (5,945.00) | \$ 945.00 | |
| Speaker Fees 5160 | \$ 10,000.00 | \$ 2,940.00 | \$ 7,060.00 | \$ 10,000.00 | \$ 3,149.64 | \$ 6,850.36 | |
| Board Meetings & Know Your Members 5180 | \$ 6,000.00 | \$ 2,341.52 | \$ 3,658.48 | \$ 5,000.00 | \$ 2,806.91 | \$ 2,193.09 | |
| Hosting/Committee Appreciation 5185 | \$ 1,500.00 | \$ 1,387.65 | \$ 112.35 | \$ 1,500.00 | \$ 1,000.60 | \$ 499.40 | |
| Salary Survey 5190 | \$ 6,000.00 | \$ 4,000.00 | \$ 2,000.00 | \$ 6,500.00 | \$ 4,293.31 | \$ 2,206.69 | |
| Subsection and Committee Luncheons 5195 | \$ 5,000.00 | \$ 2,514.22 | \$ 2,485.78 | \$ 5,000.00 | \$ 4,581.44 | \$ 418.56 | |
| CLI - Travel and Registration 5200 | \$ 24,000.00 | \$ 22,798.40 | \$ 1,201.60 | \$ 6,000.00 | \$ 5,708.21 | \$ 291.79 | |
| Miscellaneous 5210 | \$ 250.00 | \$ 179.02 | \$ 70.98 | \$ 200.00 | \$ 246.75 | \$ (46.75) | |
| Community Challenge 5215 | \$ - | | \$ - | \$ - | | \$ - | |
| Charitable Giving (not Comm.Challenge) 5215 | \$ 700.00 | | \$ 700.00 | \$ 600.00 | \$ 728.36 | \$ (128.36) | |
| Christmas Social or GALA 5220 | \$ 10,000.00 | \$ 2,500.00 | \$ 7,500.00 | \$ 10,000.00 | \$ 8,937.54 | \$ 1,062.46 | |
| Stampede Function 5222 | \$ 5,000.00 | \$ 5,385.25 | \$ (385.25) | \$ 3,500.00 | \$ 4,785.94 | \$ (1,285.94) | |
| 2019 Spring Fling (Business Partner Event) 5226 | \$ 8,000.00 | \$ 5,810.05 | \$ 2,189.95 | \$ 8,000.00 | \$ 7,497.06 | \$ 502.94 | |
| 2020 Business Partner Appreciation Event 5226 | | \$ 2,023.75 | \$ (2,023.75) | | | | |
| Conference Scholarships & Member Engagement 5250 | \$ 1,800.00 | | \$ 1,800.00 | \$ 1,875.00 | \$ 600.00 | \$ 1,275.00 | |
| Promotional Items (CALA branded items) 5275 | \$ 1,500.00 | \$ 1,685.12 | \$ (185.12) | \$ - | \$ 640.92 | \$ (640.92) | |
| Website Costs 5280 | \$ 6,500.00 | \$ 6,396.89 | \$ 103.11 | \$ 10,250.00 | \$ 1,883.05 | \$ 8,366.95 | |
| CALA Conference 5285 | \$ 20,000.00 | \$ 1,554.31 | \$ 18,445.69 | \$ - | | \$ - | |
| Region 5 Expenses/Rebranding 5290 | | | \$ - | \$ - | | \$ - | |
| TOTAL EXPENSES | \$ 148,860.00 | \$ 91,445.84 | \$ 57,414.16 | 106,715.00 | 85,568.02 | 21,249.43 | |
| Collected for Make-A-Wish | | | | | \$ 2,613.50 | | |
| NET CASH BALANCE | \$ 37,000.71 | \$ 98,359.33 | | 27,023.03 | 42,908.87 | | |

| | | 2019/2020 | | | Mar. 31/18 | |
|--------------------------------------------------------|------|----------------------|----------------------|-------------------------|----------------------|--|
| | | Mar. 31/19 | Oct 31/19 | | | |
| Closing Operating Bank Balance | | 41,267.41 | 55,867.02 | (7,027.82) | | |
| Opening Savings Account Balance | | 37,093.30 | 37,093.30 | 36,565.85 | | |
| | | <u>92,960.32</u> | | | | |
| GL Acct. | | Budget | Actual | Over/Under(-) Budget | Budget | |
| Membership Fees | 4100 | \$ 22,320.00 | \$ 25,104.00 | 2,784.00 | \$ 20,000.00 | |
| Business Partner Sponsorship | 4110 | \$ 81,000.00 | \$ 62,675.00 | -18,325.00 | \$ 72,000.00 | |
| BP pymts rec'd previous year | | \$ (8,000.00) | | | | |
| Salary Survey | 4120 | \$ 12,000.00 | \$ 13,435.00 | 1,435.00 | \$ 12,000.00 | |
| Golf Tournament | 4130 | | | | | |
| Interest | 4170 | \$ 180.00 | \$ 0.40 | -179.60 | \$ 200.00 | |
| Guest Fees | 4160 | | \$ 945.00 | 945.00 | | |
| Cancellation Fees | 4180 | | \$ 55.00 | 55.00 | | |
| Miscellaneous Income | 4190 | | \$ 840.00 | 840.00 | | |
| CALA/ELOMA Retreat | 4200 | | | | | |
| TOTAL REVENUE | | \$ 107,500.00 | \$ 103,054.40 | | \$ 104,200.00 | |
| TOTAL CASH and REVENUE | | \$ 185,860.71 | \$ 181,415.11 | | 133,738.03 | |
| | | Budget | Actual | Over(-)/Under Budget | Budget | |
| Bank Charges/Interest | 5050 | \$ 160.00 | \$ 36.50 | \$ 123.50 | \$ 150.00 | |
| Square Merchant Fees | 5060 | \$ 250.00 | \$ 402.49 | \$ (152.49) | | |
| Educational/Business Meetings | 5100 | \$ 6,000.00 | \$ 5,319.89 | \$ 680.11 | \$ 6,000.00 | |
| Fall Networking Event, Happy Hours (Some members only) | 5120 | \$ 5,000.00 | \$ 1,767.64 | \$ 3,232.36 | \$ 4,000.00 | |
| AGM (Prior Year) | 5105 | \$ 3,700.00 | \$ 3,608.82 | \$ 91.18 | \$ 3,240.00 | |
| Office Expense (software, postage, courier) | 5110 | \$ 900.00 | | \$ 900.00 | \$ 900.00 | |
| ALA Conference - Travel and Registration | 5130 | \$ 10,000.00 | \$ 5,879.63 | \$ 4,120.37 | \$ 8,000.00 | |
| Law Firm Leaders Lunch | 5140 | \$ 7,300.00 | | \$ 7,300.00 | \$ 7,000.00 | |
| Golf Tournament | 5150 | \$ 15,300.00 | \$ 16,324.55 | (1,024.55) | \$ 14,000.00 | |
| Golf Tournament Recovery | 5150 | \$ (6,000.00) | \$ (5,055.00) | \$ (945.00) | \$ (5,000.00) | |
| Speaker Fees | 5160 | \$ 10,000.00 | \$ 2,940.00 | \$ 7,060.00 | \$ 10,000.00 | |
| Board Meetings & Know Your Members | 5180 | \$ 6,000.00 | \$ 2,341.52 | \$ 3,658.48 | \$ 5,000.00 | |
| Hosting/Committee | | | | | | |
| Appreciation | 5185 | \$ 1,500.00 | \$ 1,337.65 | \$ 162.35 | \$ 1,500.00 | |
| Salary Survey | 5190 | \$ 6,000.00 | \$ 4,000.00 | \$ 2,000.00 | \$ 6,500.00 | |
| Subsection and Committee | | | | | | |
| Luncheons | 5195 | \$ 5,000.00 | \$ 2,205.73 | \$ 2,794.27 | \$ 5,000.00 | |
| CLI - Travel and Registration | 5200 | \$ 24,000.00 | \$ 22,798.40 | \$ 1,201.60 | \$ 6,000.00 | |
| Miscellaneous | 5210 | \$ 250.00 | \$ 179.02 | \$ 70.98 | \$ 200.00 | |
| Community Challenge | 5215 | \$ - | | \$ - | \$ - | |
| | | | | \$ - | | |

| | | | | | | | |
|------------------------------------------------|------|----|-------------------|----|------------------|----|------------------|
| Charitable Giving (not Comm.Challenge) | 5215 | \$ | 700.00 | \$ | 700.00 | \$ | 600.00 |
| Christmas Social or GALA | 5220 | \$ | 10,000.00 | \$ | 2,500.00 | \$ | 7,500.00 |
| Stampede Function | 5222 | \$ | 5,000.00 | \$ | 5,385.25 | \$ | (385.25) |
| 2019 Spring Fling (Business Partner Event) | 5226 | \$ | 8,000.00 | \$ | 5,810.05 | \$ | 2,189.95 |
| 2020 Business Partner Appreciation Event | 5226 | | | \$ | 2,023.75 | \$ | (2,023.75) |
| Conference Scholarships & Member Engagement | 5250 | \$ | 1,800.00 | | | \$ | 1,800.00 |
| Promotional Items (CALA branded items) | 5275 | \$ | 1,500.00 | \$ | 1,007.15 | \$ | 492.85 |
| Website Costs | 5280 | \$ | 6,500.00 | \$ | 6,396.89 | \$ | 103.11 |
| CALA Conference | 5285 | \$ | 20,000.00 | \$ | 1,514.86 | \$ | 18,485.14 |
| Region 5 Expenses/Rebranding | 5290 | | | \$ | - | \$ | - |
| | | | | \$ | - | | |
| TOTAL EXPENSES | | \$ | 148,860.00 | \$ | 88,724.79 | \$ | 60,135.21 |
| Collected for Make-A-Wish | | | | | | | |
| NET CASH BALANCE | | \$ | 37,000.71 | \$ | 92,690.32 | | 27,023.03 |

| |
|-------------------|
| 2018/2019 |
| Mar. 31/19 |
| 41,267.41 |
| 37,093.33 |
| 78,360.74 |

| Actual | Over/Under(-) Budget |
|----------------------|-------------------------|
| \$ 23,320.00 | 3,320.00 |
| \$ 88,165.00 | 16,165.00 |
| \$ 13,300.00 | 1,300.00 |
| \$ 183.39 | -16.61 |
| \$ 895.00 | 895.00 |
| \$ 125,863.39 | 21,663.39 |
| \$ 125,863.39 | |

| | Over(-) /Under Budget |
|----------------------|-----------------------------|
| \$ 154.52 | \$ (4.52) |
| \$ 102.45 | |
| \$ 4,580.74 | \$ 1,419.26 |
| \$ 2,813.40 | \$ 1,186.60 |
| \$ 3,240.37 | \$ (0.37) |
| \$ 835.67 | \$ 64.33 |
| \$ 10,343.18 | \$ (2,343.18) |
| \$ 7,322.92 | \$ (322.92) |
| \$ 15,260.04 | \$ (1,260.04) |
| \$ (5,945.00) | \$ 945.00 |
| \$ 3,149.64 | \$ 6,850.36 |
| \$ 2,806.91 | \$ 2,193.09 |
| \$ 1,000.60 | \$ 499.40 |
| \$ 4,293.31 | \$ 2,206.69 |
| \$ 4,581.44 | \$ 418.56 |
| \$ 5,708.21 | \$ 291.79 |
| \$ 246.75 | \$ (46.75) |
| \$ | \$ - |

| | | | |
|----|----------|----|------------|
| \$ | 728.36 | \$ | (128.36) |
| \$ | 8,937.54 | \$ | 1,062.46 |
| \$ | 4,785.94 | \$ | (1,285.94) |
| \$ | 7,497.06 | \$ | 502.94 |

| | | | |
|----|--------|----|----------|
| \$ | 600.00 | \$ | 1,275.00 |
|----|--------|----|----------|

| | | | |
|----|--------|----|----------|
| \$ | 640.92 | \$ | (640.92) |
|----|--------|----|----------|

| | | | |
|----|----------|----|----------|
| \$ | 1,883.05 | \$ | 8,366.95 |
|----|----------|----|----------|

| | |
|----|---|
| \$ | - |
|----|---|

| | |
|----|---|
| \$ | - |
|----|---|

| | |
|----|---|
| \$ | - |
|----|---|

| | |
|------------------|------------------|
| 85,568.02 | 21,249.43 |
|------------------|------------------|

| | |
|----|----------|
| \$ | 2,613.50 |
|----|----------|

| |
|------------------|
| 42,908.87 |
|------------------|

Calgary Association of Legal Administrators

| | GL Acct. | 2019/2020 | | | 2018/2019 | | |
|--------------------------------------------------------|----------|----------------------|----------------------|-----------------------------|----------------------|----------------------|-----------------------------|
| | | Mar. 31/19 | Sept 30/19 | Over/Under(-) | Mar. 31/18 | Mar. 31/19 | Over/Under(-) |
| Closing Operating Bank Balance | | 41,267.41 | 93,079.03 | | (7,027.82) | 41,267.41 | |
| Opening Savings Account Balance | | 37,093.30 | 37,093.30 | | 36,565.85 | 37,093.33 | |
| | | | 130,172.33 | | | 78,360.74 | |
| | | Budget | Actual | Over/Under(-) | Budget | Actual | Over/Under(-) |
| Membership Fees | 4100 | \$ 22,320.00 | \$ 24,979.00 | 2,659.00 | \$ 20,000.00 | \$ 23,320.00 | 3,320.00 |
| Business Partner Sponsorship | 4110 | \$ 81,000.00 | \$ 62,675.00 | -18,325.00 | \$ 72,000.00 | \$ 88,165.00 | 16,165.00 |
| BP pymts rec'd previous year | | \$ (8,000.00) | | | | | |
| Salary Survey | 4120 | \$ 12,000.00 | \$ 12,335.00 | 335.00 | \$ 12,000.00 | \$ 13,300.00 | 1,300.00 |
| Golf Tournament | 4130 | | | | | | |
| Interest | 4170 | \$ 180.00 | \$ 0.33 | -179.67 | \$ 200.00 | \$ 183.39 | -16.61 |
| Guest Fees | 4160 | | \$ 945.00 | 945.00 | | | |
| Cancellation Fees | 4180 | | \$ 55.00 | 55.00 | | \$ 895.00 | 895.00 |
| Miscellaneous Income | 4190 | | \$ 840.00 | 840.00 | | | |
| CALA/ELOMA Retreat | 4200 | | | | | | |
| TOTAL REVENUE | | \$ 107,500.00 | \$ 101,829.33 | | \$ 104,200.00 | \$ 125,863.39 | 21,663.39 |
| TOTAL CASH and REVENUE | | \$ 185,860.71 | \$ 180,190.04 | | 133,738.03 | \$ 125,863.39 | |
| | | | | Over(-)/Under Budget | | | Over(-)/Under Budget |
| Bank Charges/Interest | 5050 | \$ 160.00 | \$ 24.50 | \$ 135.50 | \$ 150.00 | \$ 154.52 | (4.52) |
| Square Merchant Fees | 5060 | \$ 250.00 | \$ 402.49 | (152.49) | | \$ 102.45 | |
| Educational/Business Meetings | 5100 | \$ 6,000.00 | \$ 1,500.00 | 4,500.00 | \$ 6,000.00 | \$ 4,580.74 | 1,419.26 |
| Fall Networking Event, Happy Hours (Some members only) | 5120 | \$ 5,000.00 | \$ 662.64 | 4,337.36 | \$ 4,000.00 | \$ 2,813.40 | 1,186.60 |
| AGM (Prior Year) | 5105 | \$ 3,700.00 | \$ 3,608.82 | 91.18 | \$ 3,240.00 | \$ 3,240.37 | (0.37) |
| Office Expense (software, postage, courier) | 5110 | \$ 900.00 | | 900.00 | \$ 900.00 | \$ 835.67 | 64.33 |
| ALA Conference - Travel and Registration | 5130 | \$ 10,000.00 | \$ 2,934.75 | 7,065.25 | \$ 8,000.00 | \$ 10,343.18 | (2,343.18) |
| Law Firm Leaders Lunch | 5140 | \$ 7,300.00 | | 7,300.00 | \$ 7,000.00 | \$ 7,322.92 | (322.92) |
| Golf Tournament | 5150 | \$ 15,300.00 | \$ 1,863.74 | 13,436.26 | \$ 14,000.00 | \$ 15,260.04 | (1,260.04) |
| Golf Tournament Recovery | 5150 | \$ (6,000.00) | \$ (5,055.00) | (945.00) | \$ (5,000.00) | \$ (5,945.00) | 945.00 |
| Speaker Fees | 5160 | \$ 10,000.00 | | 10,000.00 | \$ 10,000.00 | \$ 3,149.64 | 6,850.36 |
| Board Meetings & Know Your Members | 5180 | \$ 6,000.00 | \$ 2,341.52 | 3,658.48 | \$ 5,000.00 | \$ 2,806.91 | 2,193.09 |
| Hosting/Committee Appreciation | 5185 | \$ 1,500.00 | \$ 1,202.65 | 297.35 | \$ 1,500.00 | \$ 1,000.60 | 499.40 |
| Salary Survey | 5190 | \$ 6,000.00 | | 6,000.00 | \$ 6,500.00 | \$ 4,293.31 | 2,206.69 |
| Subsection and Committee Luncheons | 5195 | \$ 5,000.00 | \$ 1,763.65 | 3,236.35 | \$ 5,000.00 | \$ 4,581.44 | 418.56 |
| CLI - Travel and Registration | 5200 | \$ 24,000.00 | \$ 22,798.40 | 1,201.60 | \$ 6,000.00 | \$ 5,708.21 | 291.79 |
| Miscellaneous | 5210 | \$ 250.00 | \$ 179.02 | 70.98 | \$ 200.00 | \$ 246.75 | (46.75) |
| Community Challenge | 5215 | \$ - | | - | \$ - | | - |
| Charitable Giving (not Comm.Challenge) | 5215 | \$ 700.00 | | 700.00 | \$ 600.00 | \$ 728.36 | (128.36) |
| Christmas Social or GALA | 5220 | \$ 10,000.00 | \$ 2,500.00 | 7,500.00 | \$ 10,000.00 | \$ 8,937.54 | 1,062.46 |
| Stampede Function | 5222 | \$ 5,000.00 | \$ 5,385.25 | (385.25) | \$ 3,500.00 | \$ 4,785.94 | (1,285.94) |
| 2019 Spring Fling (Business Partner Event) | 5226 | \$ 8,000.00 | \$ 5,810.05 | 2,189.95 | \$ 8,000.00 | \$ 7,497.06 | 502.94 |
| 2020 Business Partner Appreciation Event | 5226 | | | - | | | - |
| Conference Scholarships & Member Engagement | 5250 | \$ 1,800.00 | | 1,800.00 | \$ 1,875.00 | \$ 600.00 | 1,275.00 |
| Promotional Items (CALA branded items) | 5275 | \$ 1,500.00 | \$ 293.37 | 1,206.63 | \$ - | \$ 640.92 | (640.92) |
| Website Costs | 5280 | \$ 6,500.00 | \$ 553.50 | 5,946.50 | \$ 10,250.00 | \$ 1,883.05 | 8,366.95 |
| CALA Conference | 5285 | \$ 20,000.00 | \$ 1,514.86 | 18,485.14 | \$ - | | - |
| Region 5 Expenses/Rebranding | 5290 | | | - | \$ - | | - |
| TOTAL EXPENSES | | \$ 148,860.00 | \$ 50,284.21 | \$ 98,575.79 | 106,715.00 | 85,568.02 | 21,249.43 |
| Collected for Make-A-Wish | | | | | | \$ 2,613.50 | |
| NET CASH BALANCE | | \$ 37,000.71 | \$ 129,905.83 | | 27,023.03 | 42,908.87 | |

Calgary Association of Legal Administrators

| | | 2019/2020 | | | 2018/2019 | | |
|------------------------------------------------|------|----------------------|----------------------|-------------------------|----------------------|----------------------|-----------------------------|
| | | Mar. 31/19 | Aug 31/19 | | Mar. 31/18 | Mar. 31/19 | |
| Closing Operating Bank Balance: | | 41,267.41 | 77,903.88 | | (7,027.82) | 41,267.41 | |
| Opening Savings Account Balance: | | 37,093.30 | 37,093.30 | | 36,565.85 | 37,093.33 | |
| | | 114,997.18 | | | 78,360.74 | | |
| GL Acct. | | Budget | Actual | Over/Under(-) Budget | Budget | Actual | Over/Under(-) Budget |
| Membership Fees | 4100 | \$ 22,320.00 | \$ 24,979.00 | | \$ 20,000.00 | \$ 23,320.00 | 3,320.00 |
| Business Partner Sponsorship | 4110 | \$ 81,000.00 | \$ 64,675.00 | | \$ 72,000.00 | \$ 88,165.00 | 16,165.00 |
| BP pymts rec'd previous year | | \$ (8,000.00) | | | | | |
| Salary Survey | 4120 | \$ 12,000.00 | \$ 900.00 | | \$ 12,000.00 | \$ 13,300.00 | 1,300.00 |
| Golf Tournament | 4130 | | | | | | |
| Interest | 4170 | \$ 180.00 | \$ 0.26 | | \$ 200.00 | \$ 183.39 | -16.61 |
| Guest Fees | 4160 | | | | | | |
| Cancellation Fees | 4180 | | \$ 140.00 | | | \$ 895.00 | 895.00 |
| Miscellaneous Income | 4190 | | | | | | |
| CALA/ELOMA Retreat | 4200 | | | | | | |
| TOTAL REVENUE | | \$ 107,500.00 | \$ 90,694.26 | | \$ 104,200.00 | \$ 125,863.39 | 21,663.39 |
| TOTAL CASH and REVENUE | | \$ 185,860.71 | \$ 169,054.97 | | 133,738.03 | \$ 125,863.39 | |
| | | | | Over(-)/Under Budget | | | Over(-) /Under Budget |
| Bank Charges/Interest | 5050 | \$ 160.00 | \$ 24.50 | | \$ 150.00 | \$ 154.52 | \$ (4.52) |
| Square Merchant Fees | 5060 | \$ 250.00 | \$ 402.49 | | | \$ 102.45 | |
| Educational/Business Meetings | 5100 | \$ 6,000.00 | \$ 1,500.00 | | \$ 6,000.00 | \$ 4,580.74 | \$ 1,419.26 |
| Fall Networking Event, Happy | | | | | | | |
| Hours (Some members only) | 5120 | \$ 5,000.00 | \$ 662.64 | | \$ 4,000.00 | \$ 2,813.40 | \$ 1,186.60 |
| AGM (Prior Year) | 5105 | \$ 3,700.00 | \$ 3,608.82 | | \$ 3,240.00 | \$ 3,240.37 | \$ (0.37) |
| Office Expense (software, postage, courier) | 5110 | \$ 900.00 | | | \$ 900.00 | \$ 835.67 | \$ 64.33 |
| ALA Conference - Travel and Registration | 5130 | \$ 10,000.00 | \$ 2,934.75 | | \$ 8,000.00 | \$ 10,343.18 | \$ (2,343.18) |
| Law Firm Leaders Lunch | 5140 | \$ 7,300.00 | | | \$ 7,000.00 | \$ 7,322.92 | \$ (322.92) |
| Golf Tournament | 5150 | \$ 15,300.00 | \$ 1,000.00 | | \$ 14,000.00 | \$ 15,260.04 | \$ (1,260.04) |
| Golf Tournament Recovery | 5150 | \$ (6,000.00) | | | \$ (5,000.00) | \$ (5,945.00) | \$ 945.00 |
| Speaker Fees | 5160 | \$ 10,000.00 | | | \$ 10,000.00 | \$ 3,149.64 | \$ 6,850.36 |
| Board Meetings & Know Your Members | 5180 | \$ 6,000.00 | \$ 2,233.88 | | \$ 5,000.00 | \$ 2,806.91 | \$ 2,193.09 |
| Hosting/Committee Appreciation | 5185 | \$ 1,500.00 | \$ 1,202.65 | | \$ 1,500.00 | \$ 1,000.60 | \$ 499.40 |
| Salary Survey | 5190 | \$ 6,000.00 | | | \$ 6,500.00 | \$ 4,293.31 | \$ 2,206.69 |
| Subsection and Committee Luncheons | 5195 | \$ 5,000.00 | \$ 1,296.98 | | \$ 5,000.00 | \$ 4,581.44 | \$ 418.56 |
| CLI - Travel and Registration | 5200 | \$ 24,000.00 | \$ 22,798.40 | | \$ 6,000.00 | \$ 5,708.21 | \$ 291.79 |
| Miscellaneous | 5210 | \$ 250.00 | \$ 179.02 | | \$ 200.00 | \$ 246.75 | \$ (46.75) |
| Community Challenge | 5215 | \$ - | | | \$ - | | \$ - |
| Charitable Giving (not Comm.Challenge) | 5215 | \$ 700.00 | | | \$ 600.00 | \$ 728.36 | \$ (128.36) |
| Christmas Social or GALA | 5220 | \$ 10,000.00 | | | \$ 10,000.00 | \$ 8,937.54 | \$ 1,062.46 |
| Stampede Function | 5222 | \$ 5,000.00 | \$ 5,385.25 | | \$ 3,500.00 | \$ 4,785.94 | \$ (1,285.94) |
| 2019 Spring Fling (Business Partner Event) | 5226 | \$ 8,000.00 | \$ 5,810.05 | | \$ 8,000.00 | \$ 7,497.06 | \$ 502.94 |
| 2020 Business Partner Appreciation Event | 5226 | | | | | | |
| Conference Scholarships & Member Engagement | 5250 | \$ 1,800.00 | | | \$ 1,875.00 | \$ 600.00 | \$ 1,275.00 |
| Promotional Items (CALA branded items) | 5275 | \$ 1,500.00 | | | \$ - | \$ 640.92 | \$ (640.92) |
| Website Costs | 5280 | \$ 6,500.00 | \$ 503.50 | | \$ 10,250.00 | \$ 1,883.05 | \$ 8,366.95 |
| CALA Conference | 5285 | \$ 20,000.00 | \$ 1,514.86 | | \$ - | | \$ - |
| Region 5 Expenses/Rebranding | 5290 | | | \$ - | \$ - | | \$ - |
| TOTAL EXPENSES | | \$ 148,860.00 | \$ 51,057.79 | \$ - | 106,715.00 | 85,568.02 | 21,249.43 |
| Collected for Make-A-Wish | | | | | | \$ 2,613.50 | |
| NET CASH BALANCE | | \$ 37,000.71 | \$ 117,997.18 | | 27,023.03 | 42,908.87 | |

Calgary Association of Legal Administrators

| | | 2019/2020 | | | 2018/2019 | | |
|--------------------------------------------------------|------|----------------------|---------------------|-------------------------|----------------------|----------------------|-----------------------------|
| | | Mar. 31/19 | July 31/19 | | Mar. 31/18 | Mar. 31/19 | |
| Closing Operating Bank Balance: | | 41,267.41 | 80,657.64 | | (7,027.82) | 41,267.41 | |
| Opening Savings Account Balance: | | 37,093.30 | 37,093.30 | | 36,565.85 | 37,093.33 | |
| | | | 117,750.94 | | | 78,360.74 | |
| GL Acct. | | Budget | Actual | Over/Under(-) Budget | Budget | Actual | Over/Under(-) Budget |
| Membership Fees | 4100 | \$ 22,320.00 | \$ 23,963.00 | | \$ 20,000.00 | \$ 23,320.00 | 3,320.00 |
| Business Partner Sponsorship | 4110 | \$ 81,000.00 | \$ 56,000.00 | | \$ 72,000.00 | \$ 88,165.00 | 16,165.00 |
| Salary Survey | 4120 | \$ 12,000.00 | \$ 900.00 | | \$ 12,000.00 | \$ 13,300.00 | 1,300.00 |
| Golf Tournament | 4130 | | | | | | |
| Interest | 4170 | \$ 180.00 | \$ 0.19 | | \$ 200.00 | \$ 183.39 | -16.61 |
| Guest Fees | 4160 | | | | | | |
| Cancellation Fees | 4180 | | \$ 140.00 | | | \$ 895.00 | 895.00 |
| Miscellaneous Income | 4190 | | | | | | |
| CALA/ELOMA Retreat | 4200 | | | | | | |
| TOTAL REVENUE | | \$ 115,500.00 | \$ 81,003.19 | | \$ 104,200.00 | \$ 125,863.39 | 21,663.39 |
| TOTAL CASH and REVENUE | | \$ 193,860.71 | \$ 81,003.19 | | 133,738.03 | \$ 125,863.39 | |
| | | | | Over(-)/Under Budget | | | Over(-) /Under Budget |
| Bank Charges/Interest | 5050 | \$ 160.00 | \$ 19.00 | | \$ 150.00 | \$ 154.52 | \$ (4.52) |
| Square Merchant Fees | 5060 | \$ 250.00 | \$ 374.75 | | | \$ 102.45 | |
| Educational/Business Meetings | 5100 | \$ 6,000.00 | \$ 1,500.00 | | \$ 6,000.00 | \$ 4,580.74 | \$ 1,419.26 |
| Fall Networking Event, Happy Hours (Some members only) | 5120 | \$ 5,000.00 | | | \$ 4,000.00 | \$ 2,813.40 | \$ 1,186.60 |
| AGM (Prior Year) | 5105 | \$ 3,700.00 | \$ 3,608.82 | | \$ 3,240.00 | \$ 3,240.37 | \$ (0.37) |
| Office Expense (software, postage, courier) | 5110 | \$ 900.00 | | | \$ 900.00 | \$ 835.67 | \$ 64.33 |
| ALA Conference - Travel and Registration | 5130 | \$ 10,000.00 | \$ 2,934.75 | | \$ 8,000.00 | \$ 10,343.18 | \$ (2,343.18) |
| Law Firm Leaders Lunch | 5140 | \$ 7,300.00 | | | \$ 7,000.00 | \$ 7,322.92 | \$ (322.92) |
| Golf Tournament | 5150 | \$ 15,300.00 | \$ 1,000.00 | | \$ 14,000.00 | \$ 15,260.04 | \$ (1,260.04) |
| Golf Tournament Recovery | 5150 | \$ (6,000.00) | | | \$ (5,000.00) | \$ (5,945.00) | \$ 945.00 |
| Speaker Fees | 5160 | \$ 10,000.00 | | | \$ 10,000.00 | \$ 3,149.64 | \$ 6,850.36 |
| Board Meetings & Know Your Members | 5180 | \$ 6,000.00 | \$ 1,654.41 | | \$ 5,000.00 | \$ 2,806.91 | \$ 2,193.09 |
| Hosting/Committee | | | | | | | |
| Appreciation | 5185 | \$ 1,500.00 | \$ 1,202.65 | | \$ 1,500.00 | \$ 1,000.60 | \$ 499.40 |
| Salary Survey | 5190 | \$ 6,000.00 | | | \$ 6,500.00 | \$ 4,293.31 | \$ 2,206.69 |
| Subsection and Committee Luncheons | 5195 | \$ 5,000.00 | \$ 1,052.52 | | \$ 5,000.00 | \$ 4,581.44 | \$ 418.56 |
| CLI - Travel and Registration | 5200 | \$ 24,000.00 | \$ 11,706.25 | | \$ 6,000.00 | \$ 5,708.21 | \$ 291.79 |
| Miscellaneous | 5210 | \$ 250.00 | \$ 179.02 | | \$ 200.00 | \$ 246.75 | \$ (46.75) |
| Community Challenge | 5215 | \$ - | | | \$ - | | \$ - |
| Charitable Giving (not Comm.Challenge) | 5215 | \$ 700.00 | | | \$ 600.00 | \$ 728.36 | \$ (128.36) |
| Christmas Social or GALA | 5220 | \$ 10,000.00 | | | \$ 10,000.00 | \$ 8,937.54 | \$ 1,062.46 |
| Stampede Function | 5222 | \$ 5,000.00 | \$ 5,385.25 | | \$ 3,500.00 | \$ 4,785.94 | \$ (1,285.94) |
| Spring Fling (Business Partner Event) | 5226 | \$ 8,000.00 | \$ 5,810.05 | | \$ 8,000.00 | \$ 7,497.06 | \$ 502.94 |
| Conference Scholarships & Member Engagement | 5250 | \$ 1,800.00 | | | \$ 1,875.00 | \$ 600.00 | \$ 1,275.00 |
| Promotional Items (CALA branded items) | 5275 | \$ 1,500.00 | | | \$ - | \$ 640.92 | \$ (640.92) |
| Website Costs | 5280 | \$ 6,500.00 | \$ 437.87 | | \$ 10,250.00 | \$ 1,883.05 | \$ 8,366.95 |
| CALA Conference | 5285 | \$ 20,000.00 | \$ 114.86 | | \$ - | | \$ - |
| Region 5 Expenses/Rebranding | 5290 | | | \$ - | \$ - | | \$ - |
| TOTAL EXPENSES | | \$ 148,860.00 | \$ 36,980.20 | \$ - | 106,715.00 | 85,568.02 | 21,249.43 |
| Collected for Make-A-Wish | | | | | | \$ 2,613.50 | |
| NET CASH BALANCE | | \$ 45,000.71 | \$ 44,022.99 | | 27,023.03 | 42,908.87 | |

Calgary Association of Legal Administrators

| | | 2019/2020 | | | 2018/2019 | | |
|-----------------------------------------------------------|------|----------------------|---------------------|-------------------------|----------------------|----------------------|-----------------------------|
| | | Mar. 31/19 | Jun 28/19 | | Mar. 31/18 | Mar. 31/19 | |
| Closing Operating Bank Balance: | | 41,267.41 | 80,657.64 | | (7,027.82) | 41,267.41 | |
| Opening Savings Account Balance: | | 37,093.30 | 37,093.30 | | 36,565.85 | 37,093.33 | |
| | | 117,750.94 | | | 78,360.74 | | |
| GL Acct. | | Budget | Actual | Over/Under(-) Budget | Budget | Actual | Over/Under(-) Budget |
| Membership Fees | 4100 | \$ 22,320.00 | \$ 25,788.00 | | \$ 20,000.00 | \$ 23,320.00 | 3,320.00 |
| Business Partner Sponsorship | 4110 | \$ 81,000.00 | \$ 44,000.00 | | \$ 72,000.00 | \$ 88,165.00 | 16,165.00 |
| Salary Survey | 4120 | \$ 12,000.00 | \$ 300.00 | | \$ 12,000.00 | \$ 13,300.00 | 1,300.00 |
| Golf Tournament | 4130 | | | | | | |
| Interest | 4170 | \$ 180.00 | \$ 0.13 | | \$ 200.00 | \$ 183.39 | -16.61 |
| Guest Fees | 4160 | | | | | | |
| Cancellation Fees | 4180 | | \$ 140.00 | | | \$ 895.00 | 895.00 |
| Miscellaneous Income | 4190 | | | | | | |
| CALA/ELOMA Retreat | 4200 | | | | | | |
| TOTAL REVENUE | | \$ 115,500.00 | \$ 70,228.13 | | \$ 104,200.00 | \$ 125,863.39 | 21,663.39 |
| TOTAL CASH and REVENUE | | \$ 193,860.71 | \$ 70,228.13 | | 133,738.03 | \$ 125,863.39 | |
| | | | | Over(-)/Under Budget | | | Over(-) /Under Budget |
| Bank Charges/Interest | 5050 | \$ 160.00 | \$ 16.50 | | \$ 150.00 | \$ 154.52 | \$ (4.52) |
| Square Merchant Fees | 5060 | \$ 250.00 | \$ 204.60 | | | \$ 102.45 | |
| Educational/Business Meetings | 5100 | \$ 6,000.00 | | | \$ 6,000.00 | \$ 4,580.74 | \$ 1,419.26 |
| Fall Networking Event, Happy Hours (Some members only) | 5120 | \$ 5,000.00 | | | \$ 4,000.00 | \$ 2,813.40 | \$ 1,186.60 |
| AGM (Prior Year) | 5105 | \$ 3,700.00 | \$ 3,608.82 | | \$ 3,240.00 | \$ 3,240.37 | \$ (0.37) |
| Office Expense (software, postage, courier) | 5110 | \$ 900.00 | | | \$ 900.00 | \$ 835.67 | \$ 64.33 |
| ALA Conference - Travel and Registration | 5130 | \$ 10,000.00 | \$ 2,934.75 | | \$ 8,000.00 | \$ 10,343.18 | \$ (2,343.18) |
| Law Firm Leaders Lunch | 5140 | \$ 7,300.00 | | | \$ 7,000.00 | \$ 7,322.92 | \$ (322.92) |
| Golf Tournament | 5150 | \$ 15,300.00 | \$ 1,000.00 | | \$ 14,000.00 | \$ 15,260.04 | \$ (1,260.04) |
| Golf Tournament Recovery | 5150 | \$ (6,000.00) | | | \$ (5,000.00) | \$ (5,945.00) | \$ 945.00 |
| Speaker Fees | 5160 | \$ 10,000.00 | | | \$ 10,000.00 | \$ 3,149.64 | \$ 6,850.36 |
| Board Meetings & Know Your Members | 5180 | \$ 6,000.00 | \$ 1,654.41 | | \$ 5,000.00 | \$ 2,806.91 | \$ 2,193.09 |
| Hosting/Committee Appreciation | 5185 | \$ 1,500.00 | \$ 1,202.65 | | \$ 1,500.00 | \$ 1,000.60 | \$ 499.40 |
| Salary Survey | 5190 | \$ 6,000.00 | | | \$ 6,500.00 | \$ 4,293.31 | \$ 2,206.69 |
| Subsection and Committee Luncheons | 5195 | \$ 5,000.00 | \$ 668.85 | | \$ 5,000.00 | \$ 4,581.44 | \$ 418.56 |
| CLI - Travel and Registration | 5200 | \$ 24,000.00 | \$ 11,706.25 | | \$ 6,000.00 | \$ 5,708.21 | \$ 291.79 |
| Miscellaneous | 5210 | \$ 250.00 | \$ 179.02 | | \$ 200.00 | \$ 246.75 | \$ (46.75) |
| Community Challenge | 5215 | \$ - | | | \$ - | | \$ - |
| Charitable Giving (not Comm.Challenge) | 5215 | \$ 700.00 | | | \$ 600.00 | \$ 728.36 | \$ (128.36) |
| Christmas Social or GALA | 5220 | \$ 10,000.00 | | | \$ 10,000.00 | \$ 8,937.54 | \$ 1,062.46 |
| Stampede Function | 5222 | \$ 5,000.00 | \$ 600.00 | | \$ 3,500.00 | \$ 4,785.94 | \$ (1,285.94) |
| Spring Fling (Business Partner Event) | 5226 | \$ 8,000.00 | \$ 5,810.05 | | \$ 8,000.00 | \$ 7,497.06 | \$ 502.94 |
| Conference Scholarships & Member Engagement | 5250 | \$ 1,800.00 | | | \$ 1,875.00 | \$ 600.00 | \$ 1,275.00 |
| Promotional Items (CALA branded items) | 5275 | \$ 1,500.00 | | | \$ - | \$ 640.92 | \$ (640.92) |
| Website Costs | 5280 | \$ 6,500.00 | \$ 252.00 | | \$ 10,250.00 | \$ 1,883.05 | \$ 8,366.95 |
| CALA Conference | 5285 | \$ 20,000.00 | | | \$ - | | \$ - |
| Region 5 Expenses/Rebranding | 5290 | | | \$ - | \$ - | | \$ - |
| TOTAL EXPENSES | | \$ 148,860.00 | \$ 29,837.90 | \$ - | 106,715.00 | 85,568.02 | 21,249.43 |
| Collected for Make-A-Wish | | | | | | \$ 2,613.50 | |
| NET CASH BALANCE | | \$ 45,000.71 | \$ 40,390.23 | | 27,023.03 | 42,908.87 | |

Calgary Association of Legal Administrators

| | | 2019/2020 | | | 2018/2019 | | |
|--------------------------------------------------------|----------|----------------------|---------------------|-------------------------|----------------------|----------------------|-----------------------------|
| | | Mar. 31/19 | May. 31/19 | | Mar. 31/18 | Mar. 31/19 | |
| Closing Operating Bank Balance: | | 41,267.41 | 85,014.23 | | (7,027.82) | 41,267.41 | |
| Opening Savings Account Balance: | | 37,093.30 | 37,093.30 | | 36,565.85 | 37,093.33 | |
| | | 122,107.53 | | | 78,360.74 | | |
| | GL Acct. | Budget | Actual | Over/Under(-) Budget | Budget | Actual | Over/Under(-) Budget |
| Membership Fees | 4100 | \$ 22,320.00 | \$ 23,513.00 | | \$ 20,000.00 | \$ 23,320.00 | 3,320.00 |
| Business Partner Sponsorship | 4110 | \$ 81,000.00 | \$ 42,000.00 | | \$ 72,000.00 | \$ 88,165.00 | 16,165.00 |
| Salary Survey | 4120 | \$ 12,000.00 | | | \$ 12,000.00 | \$ 13,300.00 | 1,300.00 |
| Golf Tournament | 4130 | | | | | | |
| Interest | 4170 | \$ 180.00 | \$ 0.06 | | \$ 200.00 | \$ 183.39 | -16.61 |
| Guest Fees | 4160 | | | | | | |
| Cancellation Fees | 4180 | | | | | \$ 895.00 | 895.00 |
| Miscellaneous Income | 4190 | | | | | | |
| CALA/ELOMA Retreat | 4200 | | | | | | |
| TOTAL REVENUE | | \$ 115,500.00 | \$ 65,513.06 | | \$ 104,200.00 | \$ 125,863.39 | 21,663.39 |
| TOTAL CASH and REVENUE | | \$ 193,860.71 | \$ 65,513.06 | | 133,738.03 | \$ 125,863.39 | |
| | | | | Over(-)/Under Budget | | | Over(-) /Under Budget |
| Bank Charges/Interest | 5050 | \$ 160.00 | \$ 13.00 | | \$ 150.00 | \$ 154.52 | \$ (4.52) |
| Square Merchant Fees | 5060 | \$ 250.00 | \$ 170.45 | | | \$ 102.45 | |
| Educational/Business Meetings | 5100 | \$ 6,000.00 | | | \$ 6,000.00 | \$ 4,580.74 | \$ 1,419.26 |
| Fall Networking Event, Happy Hours (Some members only) | 5120 | \$ 5,000.00 | | | \$ 4,000.00 | \$ 2,813.40 | \$ 1,186.60 |
| AGM (Prior Year) | 5105 | \$ 3,700.00 | \$ 3,608.82 | | \$ 3,240.00 | \$ 3,240.37 | \$ (0.37) |
| Office Expense (software, postage, courier) | 5110 | \$ 900.00 | | | \$ 900.00 | \$ 835.67 | \$ 64.33 |
| ALA Conference - Travel and Registration | 5130 | \$ 10,000.00 | \$ 2,934.75 | | \$ 8,000.00 | \$ 10,343.18 | \$ (2,343.18) |
| Law Firm Leaders Lunch | 5140 | \$ 7,300.00 | | | \$ 7,000.00 | \$ 7,322.92 | \$ (322.92) |
| Golf Tournament | 5150 | \$ 15,300.00 | \$ 1,000.00 | | \$ 14,000.00 | \$ 15,260.04 | \$ (1,260.04) |
| Golf Tournament Recovery | 5150 | \$ (6,000.00) | | | \$ (5,000.00) | \$ (5,945.00) | \$ 945.00 |
| Speaker Fees | 5160 | \$ 10,000.00 | | | \$ 10,000.00 | \$ 3,149.64 | \$ 6,850.36 |
| Board Meetings & Know Your Members | 5180 | \$ 6,000.00 | \$ 1,624.41 | | \$ 5,000.00 | \$ 2,806.91 | \$ 2,193.09 |
| Hosting/Committee | | | | | | | |
| Appreciation | 5185 | \$ 1,500.00 | \$ 630.95 | | \$ 1,500.00 | \$ 1,000.60 | \$ 499.40 |
| Salary Survey | 5190 | \$ 6,000.00 | | | \$ 6,500.00 | \$ 4,293.31 | \$ 2,206.69 |
| Subsection and Committee Luncheons | 5195 | \$ 5,000.00 | \$ 668.85 | | \$ 5,000.00 | \$ 4,581.44 | \$ 418.56 |
| CLI - Travel and Registration | 5200 | \$ 24,000.00 | \$ 3,585.94 | | \$ 6,000.00 | \$ 5,708.21 | \$ 291.79 |
| Miscellaneous | 5210 | \$ 250.00 | \$ 179.02 | | \$ 200.00 | \$ 246.75 | \$ (46.75) |
| Community Challenge | 5215 | \$ - | | | \$ - | | \$ - |
| Charitable Giving (not Comm.Challenge) | 5215 | \$ 700.00 | | | \$ 600.00 | \$ 728.36 | \$ (128.36) |
| Christmas Social or GALA | 5220 | \$ 10,000.00 | | | \$ 10,000.00 | \$ 8,937.54 | \$ 1,062.46 |
| Stampede Function | 5222 | \$ 5,000.00 | \$ 600.00 | | \$ 3,500.00 | \$ 4,785.94 | \$ (1,285.94) |
| Spring Fling (Business Partner Event) | 5226 | \$ 8,000.00 | \$ 5,810.05 | | \$ 8,000.00 | \$ 7,497.06 | \$ 502.94 |
| Conference Scholarships & Member Engagement | 5250 | \$ 1,800.00 | | | \$ 1,875.00 | \$ 600.00 | \$ 1,275.00 |
| Promotional Items (CALA branded items) | 5275 | \$ 1,500.00 | | | \$ - | \$ 640.92 | \$ (640.92) |
| Website Costs | 5280 | \$ 6,500.00 | | | \$ 10,250.00 | \$ 1,883.05 | \$ 8,366.95 |
| CALA Conference | 5285 | \$ 20,000.00 | | | \$ - | | \$ - |
| Region 5 Expenses/Rebranding | 5290 | | | \$ - | \$ - | | \$ - |
| | | | | \$ - | | | \$ - |
| TOTAL EXPENSES | | \$ 148,860.00 | \$ 20,826.24 | \$ - | 106,715.00 | 85,568.02 | 21,249.43 |
| Collected for Make-A-Wish | | | | | | \$ 2,613.50 | |
| NET CASH BALANCE | | \$ 45,000.71 | \$ 44,686.82 | | 27,023.03 | 42,908.87 | |

Calgary Association of Legal Administrators

| | | 2019/2020 | | | 2018/2019 | | |
|--------------------------------------------------------|----------|----------------------|---------------------|-------------------------|----------------------|----------------------|-----------------------------|
| | | Mar. 31/19 | April 30, 2019 | | Mar. 31/18 | Mar. 31/19 | |
| Closing Operating Bank Balance | | 41,267.41 | 41,267.41 | | (7,027.82) | 41,267.41 | |
| Opening Savings Account Balance | | 37,093.30 | 37,093.30 | | 36,565.85 | 37,093.33 | |
| | | 78,360.71 | | | 78,360.74 | | |
| | GL Acct. | Budget | Actual | Over/Under(-) Budget | Budget | Actual | Over/Under(-) Budget |
| Membership Fees | 4100 | \$ 22,320.00 | \$ 12,838.00 | | \$ 20,000.00 | \$ 23,320.00 | 3,320.00 |
| Business Partner Sponsorship | 4110 | \$ 81,000.00 | \$ 38,000.00 | | \$ 72,000.00 | \$ 88,165.00 | 16,165.00 |
| Salary Survey | 4120 | \$ 12,000.00 | | | \$ 12,000.00 | \$ 13,300.00 | 1,300.00 |
| Golf Tournament | 4130 | | | | | | |
| Interest | 4170 | \$ 180.00 | \$ 0.03 | | \$ 200.00 | \$ 183.39 | -16.61 |
| Guest Fees | 4160 | | | | | | |
| Cancellation Fees | 4180 | | | | | \$ 895.00 | 895.00 |
| Miscellaneous Income | 4190 | | | | | | |
| CALA/ELOMA Retreat | 4200 | | | | | | |
| TOTAL REVENUE | | \$ 115,500.00 | \$ 50,838.03 | | \$ 104,200.00 | \$ 125,863.39 | 21,663.39 |
| TOTAL CASH and REVENUE | | \$ 193,860.71 | \$ 50,838.03 | | 133,738.03 | \$ 125,863.39 | |
| | | | | Over(-)/Under Budget | | | Over(-) /Under Budget |
| Bank Charges/Interest | 5050 | \$ 160.00 | \$ 3.00 | | \$ 150.00 | \$ 154.52 | \$ (4.52) |
| Square Merchant Fees | 5060 | \$ 250.00 | \$ 68.30 | | | \$ 102.45 | |
| Educational/Business Meetings | 5100 | \$ 6,000.00 | | | \$ 6,000.00 | \$ 4,580.74 | \$ 1,419.26 |
| Fall Networking Event, Happy Hours (Some members only) | 5120 | \$ 5,000.00 | | | \$ 4,000.00 | \$ 2,813.40 | \$ 1,186.60 |
| AGM (Prior Year) | 5105 | \$ 3,700.00 | | | \$ 3,240.00 | \$ 3,240.37 | \$ (0.37) |
| Office Expense (software, postage, courier) | 5110 | \$ 900.00 | | | \$ 900.00 | \$ 835.67 | \$ 64.33 |
| ALA Conference - Travel and Registration | 5130 | \$ 10,000.00 | \$ 2,934.75 | | \$ 8,000.00 | \$ 10,343.18 | \$ (2,343.18) |
| Law Firm Leaders Lunch | 5140 | \$ 7,300.00 | | | \$ 7,000.00 | \$ 7,322.92 | \$ (322.92) |
| Golf Tournament | 5150 | \$ 15,300.00 | \$ 1,000.00 | | \$ 14,000.00 | \$ 15,260.04 | \$ (1,260.04) |
| Golf Tournament Recovery | 5150 | \$ (6,000.00) | | | \$ (5,000.00) | \$ (5,945.00) | \$ 945.00 |
| Speaker Fees | 5160 | \$ 10,000.00 | | | \$ 10,000.00 | \$ 3,149.64 | \$ 6,850.36 |
| Board Meetings & Know Your Members | 5180 | \$ 6,000.00 | | | \$ 5,000.00 | \$ 2,806.91 | \$ 2,193.09 |
| Hosting/Committee | | | | | | | |
| Appreciation | 5185 | \$ 1,500.00 | | | \$ 1,500.00 | \$ 1,000.60 | \$ 499.40 |
| Salary Survey | 5190 | \$ 6,000.00 | | | \$ 6,500.00 | \$ 4,293.31 | \$ 2,206.69 |
| Subsection and Committee Luncheons | 5195 | \$ 5,000.00 | | | \$ 5,000.00 | \$ 4,581.44 | \$ 418.56 |
| CLI - Travel and Registration | 5200 | \$ 24,000.00 | | | \$ 6,000.00 | \$ 5,708.21 | \$ 291.79 |
| Miscellaneous | 5210 | \$ 250.00 | \$ 179.02 | | \$ 200.00 | \$ 246.75 | \$ (46.75) |
| Community Challenge | 5215 | \$ - | | | \$ - | | \$ - |
| Charitable Giving (not Comm.Challenge) | 5215 | \$ 700.00 | | | \$ 600.00 | \$ 728.36 | \$ (128.36) |
| Christmas Social or GALA | 5220 | \$ 10,000.00 | | | \$ 10,000.00 | \$ 8,937.54 | \$ 1,062.46 |
| Stampede Function | 5222 | \$ 5,000.00 | \$ 600.00 | | \$ 3,500.00 | \$ 4,785.94 | \$ (1,285.94) |
| Spring Fling (Business Partner Event) | 5226 | \$ 8,000.00 | \$ 5,810.05 | | \$ 8,000.00 | \$ 7,497.06 | \$ 502.94 |
| Conference Scholarships & Member Engagement | 5250 | \$ 1,800.00 | | | \$ 1,875.00 | \$ 600.00 | \$ 1,275.00 |
| Promotional Items (CALA branded items) | 5275 | \$ 1,500.00 | | | \$ - | \$ 640.92 | \$ (640.92) |
| Website Costs | 5280 | \$ 6,500.00 | | | \$ 10,250.00 | \$ 1,883.05 | \$ 8,366.95 |
| CALA Conference | 5285 | \$ 20,000.00 | | | \$ - | | \$ - |
| Region 5 Expenses/Rebranding | 5290 | | | \$ - | \$ - | | \$ - |
| | | | | \$ - | | | \$ - |
| TOTAL EXPENSES | | \$ 148,860.00 | \$ 10,595.12 | \$ - | 106,715.00 | 85,568.02 | 21,249.43 |
| Collected for Make-A-Wish | | | | | | \$ 2,613.50 | |
| NET CASH BALANCE | | \$ 45,000.71 | \$ 40,242.91 | | 27,023.03 | 42,908.87 | |